The Pan-Canadian Framework on Clean Growth and Climate Change highlighted how the retrofit of existing buildings could play a key role in reaching Canada’s emissions reductions targets. To accelerate the pace and depth of building energy efficiency retrofits, the CaGBC and GBCI, with support of National Resources Canada, introduced and are championing an innovative quality assurance mechanism in the Canadian market: The Investor Confidence Project (ICP) and its associated Investor Ready Energy Efficiency™ (IREE) certification.

By standardizing how energy efficiency projects are conceived, developed, measured, and verified, the IREE certification is transforming how the market underwrites and invests in energy-saving building projects.

To encourage the growth and development of Canada’s retrofit economy, CaGBC and GBCI Canada are working with multiple stakeholders to support the use of the ICP for energy retrofit project development in Canada.

The main goals of the ICP program include:

» Support project developers in achieving the IREE certification;

» Collect and analyze data on retrofit projects and the impact of the IREE certification on performance and financing overall to advise its use;

» Facilitate peer-to-peer learning opportunities for project teams; and,

» Showcase industry leadership via multiple platforms including, CaGBC’s national conference and online learning forums.

IREE Certification Benefits

1. **Industry best practices**, accepted standards, and rigorous engineering are used for certified projects.

2. **Third-party certification** process ensures that projects are compliant with ICP protocols.

3. **Reliable and consistent savings projections** reduce performance risk and increase confidence in realizing projected financial returns.

4. “**Apples-to-apples**” **comparisons** of project proposals and bids can be done due to standardized documentation.

5. **Reduced transaction costs, due diligence costs and cost of capital** due to standardization, subsequently increasing the ability to aggregate projects and access secondary markets.

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**ICP Provides Value For:**

**Portfolio Owners:**
Completing IREE Certification allows portfolio owners to implement a standardized approach to project development that will produce consistent results.

**Facilities Management:**
Management companies depend on customer relationships and credibility with clients, which ICP can enhance through increasing the reliability of energy savings projections and the standardization of due diligence best practices.

**Real Estate Investment Trusts:**
The use of ICP protocols to support project development activities benefits REIT’s by enabling the greater standardization of retrofit project assessment and planning requirements.

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Thomas Mueller,
President and CEO
CaGBC and GBCI Canada
IREE Certifications - Frequently Asked Questions (FAQ)

**What types of projects are best suited to certification?**
All types of retrofit projects could benefit from completing IREE certification, including projects for commercial or multifamily buildings. Retrofit projects could include a whole-building retrofit or more targeted measures, such as large or small energy conservation measures.

**Who should apply?**
Different project stakeholders can propose projects to complete certification, including, but not limited to, building owners, project developers, investors, or property managers. If you have a project or a program that could benefit from IREE certification, we want to hear from you.

**What type of involvement will be required?**
The program will ask two things of participants:
1. Pursue the IREE certification, and
2. Share feedback and the outcomes of the process.

Checkpoints will occur at various phases of the project. To give a sense of timing, the diagram on the right indicates the activities.

**Where can I learn more about the ICP Program?**
Learn more about the program at [www.cagbc.org/ IREE](http://www.cagbc.org/IREE).

**I’m interested in participating, how do I apply?**
Interested parties are asked to email (ICP@cagbc.org) for registration information.

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ICI has helped many building owners make the commitment to invest in energy efficiency retrofits as it increases their comfort with energy-savings estimates.

Jessica Bailey, CEO of Greenworks, Lending and former Director of C-PACE at Connecticut Green Bank